



Job Descriptions for Key Roles at WaysAhead Global

Prepared by

HR DEPARTMENT

Sep 2024, v 1.0



Job Description: Tech Product Manager

About Us:

WaysAhead Global Private Limited is a leading software development company specializing in AI/ML + BI, data analytics, Idea2MVP, web development, mobile app development, ERP-based services, and tech support. We deliver innovative and high-quality solutions to our clients worldwide. We are looking for a passionate and experienced **Tech Product Manager** to drive the success of our products and ensure they meet customer needs and business goals.

Job Summary:

The Tech Product Manager will be responsible for managing the entire product lifecycle, from conception through launch and beyond. This includes defining the product vision, gathering and prioritizing product and customer requirements, and working closely with engineering, sales, and marketing to deliver successful products. The ideal candidate will have a strong technical background combined with excellent project management and leadership skills.

Key Responsibilities:

1. Product Strategy and Roadmap:

- Define and execute the product vision, strategy, and roadmap based on customer needs and business objectives.
- Conduct market research and competitive analysis to identify product opportunities and trends.

2. Cross-functional Collaboration:

- Work closely with engineering, design, sales, and marketing teams to ensure alignment and collaboration across all product development stages.
- Translate technical requirements into product specifications and collaborate with development teams to ensure timely delivery.

3. Product Lifecycle Management:

- Own the end-to-end product lifecycle, from ideation to launch, ensuring products meet the highest quality and usability standards.
- Define product metrics and KPIs, continuously monitor product performance, and iterate based on user feedback.

4. Customer and Stakeholder Engagement:

- Gather customer feedback and insights to inform product development and improve user experience.
- Present product updates, roadmaps, and progress reports to internal stakeholders and executive teams.

5. Agile Product Management:

- Lead agile product development processes, including sprint planning, prioritization, and backlog management.
- Ensure products are delivered on time, within scope, and meet performance and quality standards.

6. Feature Prioritization:

- Define and prioritize product features based on business impact, customer feedback, and technical feasibility.
- Ensure a clear balance between technical innovation, customer requirements, and market demands.

7. Risk Management and Problem Solving:

- o Identify potential risks or challenges during the product development process and work proactively to resolve them.
- Collaborate with engineering to troubleshoot and resolve product-related issues efficiently.



- Bachelor's degree in Computer Science, Engineering, Business, or a related field.
- 5+ years of experience in product management, preferably in a technical or software development environment.
- Strong understanding of Agile development processes and experience working closely with engineering teams.
- Excellent project management skills with a proven ability to lead cross-functional teams and deliver high-quality products.
- Strong analytical skills, with the ability to use data to drive decisions and measure product success.
- Excellent communication and interpersonal skills, with the ability to effectively present to stakeholders at all levels.
- Ability to manage multiple products and projects simultaneously, with a keen eye for detail and organization.
- Technical proficiency in web and mobile technologies is a plus.

Full-time, Permanent

Job Location: India and UAE

Apply: https://forms.gle/3NbFkVuBfoJ4h6qFA

If you're a highly motivated **Tech Product Manager** who thrives in a fast-paced environment and is excited to drive the success of innovative products, we'd love to meet you!



Job Description: Business Analyst

About Us:

WaysAhead Global Private Limited is a leading software development company specializing in web and mobile app development, data analytics, ERP-based service development, and tech support. We are committed to delivering innovative and high-quality solutions to our clients. We are seeking a detail-oriented and strategic **Business Analyst** to join our team and drive business improvements through insightful analysis and effective solutions.

Job Summary:

As a **Business Analyst**, you will be responsible for identifying business needs, analyzing processes, and proposing solutions to enhance efficiency and effectiveness. You will work closely with stakeholders to gather and document requirements, analyze data, and provide actionable insights that support strategic decision-making and drive business growth.

Key Responsibilities:

1. Requirements Gathering and Analysis:

- Collaborate with stakeholders to understand business needs and objectives.
- Elicit, document, and validate functional and non-functional requirements for projects and initiatives.
- o Conduct gap analysis to identify areas for improvement and recommend solutions.

2. Data Analysis and Reporting:

- Analyze business data and metrics to identify trends, patterns, and insights.
- Develop reports and dashboards that provide actionable insights and support decisionmaking.
- Monitor key performance indicators (KPIs) and recommend strategies for optimization.

3. Process Improvement:

- Analyze current business processes and workflows to identify inefficiencies and areas for improvement.
- Design and propose process enhancements to streamline operations and improve productivity.
- Facilitate workshops and meetings to support process redesign and change management efforts.

4. Stakeholder Communication:

- Act as a liaison between business stakeholders and technical teams to ensure alignment on project goals and requirements.
- Communicate findings, recommendations, and project updates to stakeholders in a clear and concise manner.
- Manage stakeholder expectations and address any concerns or issues that arise.

5. Project Support:

- o Assist in the development of project plans, timelines, and deliverables.
- Support project management activities, including tracking progress, managing risks, and ensuring timely delivery of solutions.
- Participate in user acceptance testing (UAT) and ensure that solutions meet business requirements.

6. **Documentation and Training:**

- Create and maintain comprehensive documentation, including business requirements, process maps, and user guides.
- o Provide training and support to end-users on new systems, processes, or tools.

7. Continuous Improvement:

- Stay up-to-date with industry trends, best practices, and emerging technologies.
- Propose and implement improvements to analysis methodologies and business processes.



Qualifications:

- Bachelor's degree in Business Administration, Computer Science, or a related field.
- 3+ years of experience as a Business Analyst, preferably in the software or technology industry.
- Strong analytical and problem-solving skills, with the ability to interpret complex data and translate it into actionable insights.
- Proficiency in data analysis tools and techniques (e.g., Excel, SQL, BI tools).
- Experience with process modeling and improvement methodologies (e.g., BPMN, Lean, Six Sigma).
- Excellent communication and interpersonal skills, with the ability to work effectively with diverse teams and stakeholders.
- Familiarity with project management methodologies and tools is a plus.
- Ability to manage multiple tasks and projects simultaneously, with strong organizational and time management skills.

Job Type:

Full-time, Permanent

Job Location: India and UAE

Apply: https://forms.gle/3NbFkVuBfoJ4h6qFA

If you are a proactive **Business Analyst** with a passion for driving business improvements through data-driven insights and process enhancements, we would love to hear from you!



Job Description: Tech Lead / Solution Architect

About Us:

WaysAhead Global Private Limited is a premier software development company, specializing in AI/ML + BI, data analytics, Idea2MVP, web development, mobile app development, ERP-based services, and tech support. We are committed to delivering cutting-edge solutions to our clients. We are looking for a highly skilled and experienced **Tech Lead / Solution Architect** to guide our technical teams and provide strategic architectural solutions.

Job Summary:

As the **Tech Lead / Solution Architect**, you will be responsible for designing and overseeing the implementation of complex technical solutions. You will play a pivotal role in driving technology decisions, architecture, and system design, while ensuring the delivery of scalable, high-performance applications. This role requires a mix of hands-on technical leadership, architectural vision, and collaboration with cross-functional teams.

Key Responsibilities:

1. Solution Architecture:

- Define and create scalable, secure, and robust architecture for web and mobile applications, ensuring alignment with business requirements.
- Evaluate and recommend technology stacks, frameworks, and platforms based on project needs and future scalability.

2. Technical Leadership:

- Lead and mentor development teams, providing technical guidance, code reviews, and support throughout the project lifecycle.
- Ensure the adoption of best practices, including coding standards, design patterns, and software development methodologies.

3. System Design and Integration:

- Design and document system architectures, including databases, APIs, microservices, and cloud infrastructure.
- Oversee system integration efforts, ensuring seamless interaction between various modules and third-party services.

4. Hands-on Development:

- Actively participate in coding, debugging, and optimization, leading by example to deliver high-quality technical solutions.
- Resolve complex technical issues, ensuring smooth operation of systems and services.

5. Collaboration and Stakeholder Management:

- Work closely with product managers, business analysts, and clients to translate functional requirements into technical solutions.
- Communicate architectural decisions, design rationales, and technical progress to both technical and non-technical stakeholders.

6. Performance Optimization:

- Optimize system performance, scalability, and security, ensuring applications are robust and can handle high traffic and data volumes.
- Lead performance tuning efforts, identifying bottlenecks and implementing solutions to enhance system efficiency.

7. Research and Innovation:

- Stay current with emerging technologies, tools, and trends, and proactively assess their potential impact on the organization.
- Introduce innovative solutions to address technical challenges and improve development processes.



8. Risk Management and Problem Solving:

- Identify and mitigate potential risks in architecture design and development, ensuring solutions are future-proof.
- Act as a key problem-solver, quickly addressing challenges that arise during project execution.

Qualifications:

- Bachelor's degree in Computer Science, Engineering, or a related field; a Master's degree or relevant certifications is a plus.
- 5+ years of experience in software development, with at least 3 years in an architecture or tech leadership role.
- Extensive experience with multiple programming languages (e.g., Java, Python, C#, JavaScript) and frameworks.
- Strong understanding of cloud technologies (AWS, Azure, Google Cloud), microservices, and containerization (e.g., Docker, Kubernetes).
- Proficiency in designing scalable architectures for web and mobile applications.
- Experience with databases (SQL/NoSQL) and designing efficient database schemas.
- Familiarity with CI/CD pipelines, DevOps practices, and version control systems (Git).
- Excellent problem-solving skills, with the ability to make architectural decisions that balance trade-offs between performance, security, and maintainability.
- Strong communication and leadership skills, with the ability to guide technical teams and collaborate with stakeholders.

Job Type:

Full-time, Permanent

Job Location: India and UAE

Apply: https://forms.gle/3NbFkVuBfoJ4h6qFA

If you are an experienced **Tech Lead / Solution Architect** who enjoys designing cutting-edge solutions and leading teams to build high-quality applications, we encourage you to apply!



Job Description: Quality Assurance Engineer

About Us:

WaysAhead Global Private Limited is a leading software development company specializing in Al/ML + Bl, data analytics, Idea2MVP, web development, mobile app development, ERP-based services, and tech support. We are dedicated to delivering cutting-edge, high-quality solutions to our clients. We are currently seeking an experienced and detail-oriented **Quality Assurance Engineer** to join our team and ensure the highest quality of our technology products.

Job Summary:

The Quality Assurance Engineer will be responsible for creating, executing, and managing test plans and strategies to ensure that all software products meet the company's quality standards. The ideal candidate should possess a strong background in QA processes, technical testing, and a passion for delivering the best user experience.

Key Responsibilities:

1. Test Planning and Strategy Development:

- Develop comprehensive test plans, cases, and scripts based on technical specifications and product requirements.
- o Collaborate with development and product teams to design effective test scenarios.

2. Test Execution:

- Perform manual and automated tests to assess software functionality, performance, and reliability.
- Document and track defects using bug tracking systems and work closely with developers to resolve issues.

3. Automation Testing:

- Build and maintain automation frameworks and scripts to enhance testing efficiency and coverage.
- Leverage automation tools for regression, performance, and load testing.

4. Performance and Load Testing:

 Conduct tests to evaluate system performance under varying loads, identifying any bottlenecks or issues.

5. Continuous Improvement:

- Drive improvements in the testing process and methodologies to enhance the overall quality of products.
- o Stay updated on the latest QA industry trends and tools.

6. Documentation and Reporting:

- Prepare and maintain thorough documentation, including test cases, defect reports, and testing procedures.
- o Regularly communicate test progress, key issues, and quality metrics to stakeholders.

7. Collaboration:

- Work closely with cross-functional teams, including developers and product managers, to ensure seamless and timely software releases.
- Participate in product design reviews, providing feedback on features and testing requirements.

- Bachelor's degree in Computer Science, Engineering, or a related field.
- At least 3 years of experience in software quality assurance, with a focus on technical testing.
- Expertise in test automation tools (e.g., Selenium, JUnit, TestNG) and scripting languages (e.g., Python, Java).



- Strong understanding of testing methodologies such as functional, regression, performance, and load testing.
- Experience with bug tracking tools (e.g., JIRA, Bugzilla) and version control systems (e.g., Git).
- Strong analytical and problem-solving skills, with excellent attention to detail.
- Effective communication and teamwork skills, with the ability to work in a collaborative environment.

Full-time, Permanent

Job Location: India and UAE

Apply: https://forms.gle/3NbFkVuBfoJ4h6qFA

If you're a motivated Quality Assurance Engineer looking to join a dynamic team where your contributions will directly impact product quality, we'd love to hear from you!



Job Description: Data Scientist

About Us:

WaysAhead Global Private Limited is a leading software development company, providing innovative solutions in AI/ML + BI, data analytics, Idea2MVP, web development, mobile app development, ERP-based services, and tech support. We are seeking a talented **Data Scientist** to join our team and help drive data-driven decision-making, turning complex datasets into valuable insights that shape business strategies.

Job Summary:

As a **Data Scientist**, you will be responsible for extracting actionable insights from large datasets, building predictive models, and helping our teams understand data-driven trends. The ideal candidate will have a deep understanding of statistical analysis, machine learning, and big data technologies, along with excellent problem-solving and communication skills.

Key Responsibilities:

1. Data Exploration and Analysis:

- o Perform exploratory data analysis (EDA) to understand data patterns, trends, and anomalies.
- Work with large, complex datasets from various sources, cleansing and preparing data for analysis.

2. Model Development and Machine Learning:

- Develop, test, and deploy machine learning models for predictive analytics, classification, regression, clustering, and recommendation systems.
- Optimize models for accuracy, performance, and scalability.

3. Statistical Analysis:

- Apply statistical techniques to extract insights, identify correlations, and make data-driven predictions.
- Conduct hypothesis testing, A/B testing, and other experimental methods to validate findings.

4. Data Visualization and Reporting:

- Create compelling visualizations and dashboards to communicate insights effectively to stakeholders
- o Prepare and present reports summarizing data analysis results and model performance.

5. Collaboration and Problem-Solving:

- Collaborate with cross-functional teams, including data engineers, business analysts, and product managers, to translate business problems into data-driven solutions.
- Provide recommendations based on data findings to influence business strategies and decision-making.

6. Data-Driven Innovation:

- Identify opportunities to leverage data for solving business challenges and improving operations.
- Stay updated on the latest trends and advancements in data science, machine learning, and AI technologies.

7. Data Pipelines and Automation:

- Work closely with data engineers to design, implement, and maintain data pipelines that ensure reliable access to clean and structured data.
- o Automate data processes to improve efficiency and scalability of data-driven solutions.

- Bachelor's or Master's degree in Data Science, Statistics, Computer Science, or a related field.
- 2+ years of experience in data science, machine learning, or statistical analysis.
- Proficiency in programming languages such as Python or R for data analysis and machine learning.
- Strong knowledge of machine learning algorithms, statistical modeling, and data mining techniques.



- Experience with big data technologies (e.g., Hadoop, Spark) and cloud platforms (e.g., AWS, Google Cloud) is a plus.
- Familiarity with SQL and working with large datasets in relational databases.
- Experience with data visualization tools (e.g., Tableau, Power BI, Matplotlib) for presenting insights.
- Excellent problem-solving, analytical, and communication skills, with a strong attention to detail.
- Ability to work independently and collaboratively in a fast-paced environment.

Full-time, Permanent

Job Location: India and UAE

Apply: https://forms.gle/3NbFkVuBfoJ4h6qFA

If you are passionate about turning data into insights and have the technical expertise to drive impactful datadriven solutions, we would love to hear from you!



Job Description: Data Engineer + MSBI Developer

About Us:

WaysAhead Global Private Limited is a leading software development company specializing in AI/ML + BI, data analytics, Idea2MVP, web and mobile app development, ERP-based services, and tech support. We are committed to delivering high-quality, innovative solutions to our clients. We are currently seeking a skilled **Data Engineer + MSBI Developer** to join our team, combining data engineering expertise with proficiency in Microsoft Business Intelligence (MSBI) tools.

Job Summary:

As a **Data Engineer + MSBI Developer**, you will be responsible for designing, developing, and maintaining data pipelines, databases, and ETL processes. You will also work with MSBI tools (SSIS, SSRS, SSAS) to build comprehensive BI solutions that transform raw data into actionable insights. The ideal candidate will have a strong background in data engineering, SQL, and MSBI technologies, with a passion for optimizing data workflows and delivering impactful business intelligence solutions.

Key Responsibilities:

1. Data Engineering:

- Design, develop, and maintain scalable data pipelines and ETL processes to integrate data from various sources into data warehouses or data lakes.
- Work with structured and unstructured data, ensuring data quality, consistency, and availability for analysis.
- Optimize data models, storage solutions, and query performance for efficient data processing and retrieval.

2. MSBI Development:

- Develop and maintain SSIS packages for ETL processes, ensuring seamless data integration and transformation.
- o Design and deploy SSAS cubes for multidimensional analysis and data mining.
- Create and manage SSRS reports, providing insightful and user-friendly dashboards and reports for stakeholders.

3. Database Management:

- Design and implement relational databases and data warehouses, ensuring scalability, reliability, and security.
- Write complex SQL queries, stored procedures, and functions to support data extraction, transformation, and reporting.
- Monitor and optimize database performance, including indexing, partitioning, and query optimization.

4. Business Intelligence (BI) Solutions:

- Collaborate with business analysts and stakeholders to gather BI requirements and translate them into technical specifications.
- Develop interactive dashboards, reports, and data visualizations that provide actionable insights for decision-making.
- Ensure BI solutions are user-friendly, scalable, and aligned with business goals.

5. **Data Quality and Governance:**

- Implement data quality checks and validation processes to ensure accuracy and consistency of data.
- Establish data governance best practices, including data documentation, lineage, and security.

6. Collaboration and Problem-Solving:

Work closely with cross-functional teams, including data scientists, analysts, and developers, to ensure data solutions meet business needs.



 Troubleshoot and resolve data-related issues, ensuring timely and accurate delivery of data services.

7. Continuous Improvement:

- Stay updated with the latest trends in data engineering and MSBI technologies.
- Propose and implement process improvements to enhance data pipeline efficiency and BI capabilities.

Qualifications:

- Bachelor's degree in Computer Science, Information Technology, or a related field.
- 3+ years of experience in data engineering, ETL development, and business intelligence using MSBI tools.
- Proficiency in MSBI tools: SSIS (SQL Server Integration Services), SSRS (SQL Server Reporting Services),
 SSAS (SQL Server Analysis Services).
- Strong experience with SQL and database management (SQL Server, MySQL, or similar).
- Knowledge of data warehousing concepts, ETL best practices, and data modeling.
- Familiarity with cloud-based data solutions (e.g., Azure, AWS) is a plus.
- Experience with data visualization tools (e.g., Power BI, Tableau) is an advantage.
- Excellent problem-solving and analytical skills, with strong attention to detail.
- Strong communication and interpersonal skills, with the ability to work effectively in a collaborative team environment.

Job Type:

Full-time, Permanent

Job Location: India and UAE

Apply: https://forms.gle/3NbFkVuBfoJ4h6qFA

If you are a **Data Engineer + MSBI Developer** who thrives on creating efficient data pipelines and delivering impactful BI solutions, we would love to hear from you!



Job Description: API Developer

About Us:

WaysAhead Global Private Limited is a leading software development company specializing in AI/ML + BI, data analytics, Idea2MVP, web development, mobile app development, ERP-based services, and tech support. We are committed to building innovative and high-performance solutions for our clients. We are looking for a talented **API Developer** to join our team and build robust, scalable, and secure APIs that support our applications and services.

Job Summary:

The API Developer will be responsible for designing, developing, and maintaining API solutions to enable seamless integration between various systems and services. The ideal candidate will have strong experience in RESTful API development, excellent coding skills, and a deep understanding of API security and performance optimization. You will work closely with cross-functional teams to deliver high-quality solutions that meet business and technical requirements.

Key Responsibilities:

1. API Design and Development:

- Design and develop RESTful APIs that provide high availability, performance, and security.
- o Ensure APIs follow best practices in terms of usability, scalability, and version control.
- Write clean, maintainable, and efficient code using languages such as Python, Java, Node.js, or others.

2. Integration and Interoperability:

- Integrate APIs with internal and third-party systems, ensuring seamless data flow and functionality.
- Develop API specifications and documentation for internal and external use.
- Troubleshoot and resolve API-related issues, including connectivity, performance, and security concerns.

3. API Security:

- Implement security protocols such as OAuth2, JWT, and API key management to ensure secure access to APIs.
- Ensure APIs are protected against common vulnerabilities, including rate limiting, cross-site scripting, and injection attacks.

4. Performance Optimization:

- Monitor and optimize API performance, ensuring minimal latency and high throughput.
- Conduct load testing and implement caching strategies to improve the efficiency and speed of API calls.

5. Collaboration and Problem-Solving:

- Collaborate with front-end and back-end development teams to ensure API integrations meet functional and non-functional requirements.
- Provide technical guidance to developers on how to consume APIs effectively and troubleshoot issues.

6. Documentation and Support:

- Create comprehensive API documentation, including usage instructions, error codes, and best practices.
- $\circ \quad \text{Provide ongoing support and maintenance of APIs, ensuring their reliability and availability}.$

7. Continuous Improvement:

- o Stay up-to-date with the latest trends, technologies, and best practices in API development.
- o Suggest and implement improvements to enhance API functionality and performance.

- Bachelor's degree in Computer Science, Software Engineering, or a related field.
- 1+ years of experience in developing APIs using RESTful web services.



- Strong proficiency in programming languages such as Python, Java, Node.js, Ruby, or similar.
- Solid understanding of API design principles, including REST, SOAP, and microservices architectures.
- Experience with API management tools (e.g., Postman, Swagger, API Gateway).
- Knowledge of database management systems, including SQL and NoSQL databases.
- Familiarity with cloud platforms (e.g., AWS, Azure) and serverless computing is a plus.
- Strong understanding of API security practices, including OAuth2, JWT, and SSL/TLS.
- Excellent problem-solving and debugging skills.
- Strong communication and collaboration skills, with the ability to work effectively in a team environment.

Full-time, Permanent

Job Location: India and UAE

Apply: https://forms.gle/3NbFkVuBfoJ4h6qFA

If you are a skilled **API Developer** who thrives on building scalable, secure, and high-performance APIs, we would love to hear from you!



Job Description: SDE (Software Development Engineer)

About Us:

WaysAhead Global Private Limited is a dynamic software development company, specializing in AI/ML + BI, data analytics, Idea2MVP, web development, mobile app development, ERP-based services, and tech support. We are committed to building cutting-edge, user-friendly mobile applications for our clients. We are looking for a skilled **SDE** to join our team and help develop high-quality mobile applications using the Flutter framework. **Job Summary:**

As **SDE**, you will be responsible for developing and maintaining mobile applications for both Android and iOS platforms using Flutter. You will work closely with cross-functional teams to design, implement, test, and deliver mobile solutions that provide an excellent user experience. The ideal candidate will have a solid understanding of mobile app development and a passion for building intuitive and scalable applications.

Key Responsibilities:

1. Mobile App Development:

- Design, develop, and maintain cross-platform mobile applications using the Flutter framework.
- Write clean, maintainable, and efficient code that follows best practices and coding standards.
- Collaborate with the design team to implement user interfaces that provide seamless user experiences.

2. Cross-Platform Integration:

- o Integrate third-party libraries, APIs, and services into the mobile applications.
- Work with native code (e.g., Swift, Kotlin, Java) when necessary to implement platformspecific features.

3. Testing and Debugging:

- o Write unit and integration tests to ensure the quality and stability of mobile applications.
- Debug and resolve issues related to performance, functionality, and compatibility across different devices.

4. Performance Optimization:

- Optimize application performance to ensure smooth functionality on both Android and iOS platforms.
- Implement efficient memory management and reduce battery consumption to provide an optimal user experience.

5. Collaboration and Communication:

- Work closely with back-end developers, product managers, and UX/UI designers to deliver mobile solutions that meet business and technical requirements.
- Participate in code reviews, technical discussions, and project planning to ensure timely and high-quality app delivery.

6. Continuous Improvement:

- Stay updated with the latest trends, technologies, and advancements in mobile development and the Flutter ecosystem.
- Suggest and implement improvements to enhance app performance, user experience, and development processes.

- Bachelor's degree in Computer Science, Software Engineering, or a related field.
- 2+ years of experience in mobile app development, with at least 1 year of hands-on experience with Flutter.
- Strong proficiency in Dart programming language and understanding of the Flutter framework.
- Experience with Android (Kotlin/Java) and iOS (Swift) development is a plus.
- Familiarity with RESTful APIs and third-party libraries for seamless integration into mobile apps.



- Understanding of mobile app design patterns (e.g., MVVM, BLoC) and best practices.
- Experience with Git and version control systems.
- Strong problem-solving and debugging skills, with attention to detail.
- Excellent communication and collaboration skills, with the ability to work effectively in a team environment.

Full-time, Permanent

Job Location: India and UAE

Apply: https://forms.gle/3NbFkVuBfoJ4h6qFA

If you are passionate about mobile development and have a strong desire to build high-quality cross-platform applications using Flutter, we encourage you to apply!



Job Description: Software Development Engineer - SDE About Us:

WaysAhead Global Private Limited is a leading software development company, specializing in AI/ML + BI, data analytics, Idea2MVP, web development, mobile app development, ERP-based service development, and tech support. We are committed to delivering cutting-edge technology solutions to our clients. We are seeking a highly skilled and motivated **SDE** to join our team to develop high-performance, scalable web applications.

As an **ASP.NET Core Developer (SDE)**, you will be responsible for building web applications and services using the Microsoft .NET Core framework. You will collaborate with cross-functional teams, including front-end developers, designers, and product managers, to deliver robust and scalable software solutions. The ideal candidate will have strong technical expertise in .NET technologies and a passion for delivering high-quality code.

Key Responsibilities:

Job Summary:

1. Application Development:

- Design, develop, and maintain web applications and APIs using ASP.NET Core, ensuring high performance, scalability, and security.
- Write clean, maintainable, and efficient code following best practices for software development.

2. Architecture and Design:

- Contribute to the overall software architecture, ensuring alignment with business and technical requirements.
- Implement design patterns, modular architectures, and microservices to ensure flexibility and maintainability.

3. API Development:

- Build RESTful APIs and web services that integrate with various front-end and back-end systems.
- Ensure APIs are secure, scalable, and optimized for performance.

4. Database Management:

- Design and implement database structures, queries, and stored procedures using SQL Server or other relational databases.
- Optimize database performance and ensure data consistency.

5. Testing and Debugging:

- Perform unit testing, integration testing, and debugging to ensure the application functions correctly.
- Identify and fix bugs, optimize code for performance, and ensure applications meet performance requirements.

6. Collaboration and Teamwork:

- Collaborate with cross-functional teams, including front-end developers, product managers, and designers, to gather requirements and deliver features.
- o Participate in code reviews and contribute to improving the overall development process.

7. Continuous Improvement:

- Stay updated with the latest trends in ASP.NET Core development, tools, and technologies.
- Suggest and implement improvements to enhance application performance, security, and scalability.

8. Version Control and CI/CD:

- Use Git or other version control systems to manage code changes.
- Contribute to Continuous Integration/Continuous Deployment (CI/CD) processes to ensure smooth and frequent software releases.



- Bachelor's degree in Computer Science, Software Engineering, or a related field.
- 2+ years of experience in software development with a focus on ASP.NET Core.
- Strong proficiency in C#, .NET Core, and object-oriented programming principles.
- Experience with front-end technologies like HTML5, CSS3, JavaScript, and frameworks (Angular, React, or Vue.js) is a plus.
- Strong knowledge of relational databases (SQL Server, PostgreSQL) and proficiency in writing SQL queries.
- Experience with cloud platforms (Azure, AWS) is an advantage.
- Familiarity with microservices architecture and RESTful API design.
- Experience with version control (Git) and CI/CD pipelines.
- Strong debugging, problem-solving, and performance optimization skills.
- Excellent communication and collaboration skills, with the ability to work effectively in a team environment.

Full-time, Permanent

Job Location: India and UAE

Apply: https://forms.gle/3NbFkVuBfoJ4h6qFA

If you are a motivated **ASP.NET Core Developer (SDE)** with a passion for building scalable and high-performance web applications, we would love to hear from you!



Job Description: DevOps Engineer

About Us:

WaysAhead Global Private Limited is a leading software development company specializing in Al/ML + BI, data analytics, Idea2MVP, web and mobile app development, ERP-based service development, and tech support. We are committed to leveraging cutting-edge technology to deliver innovative solutions to our clients. We are seeking an experienced and proactive **DevOps Engineer** to join our team to streamline our development, deployment, and operations processes.

Job Summary:

Key Responsibilities:

As a **DevOps Engineer**, you will play a critical role in automating and optimizing the software development lifecycle, from coding and deployment to maintenance and updates. You will collaborate with development, operations, and security teams to implement infrastructure as code, continuous integration/continuous deployment (CI/CD) pipelines, and monitoring systems to ensure smooth and efficient software delivery.

1. Infrastructure Automation:

- Design, implement, and manage scalable and reliable cloud infrastructure using tools like
 Terraform, Ansible, or CloudFormation.
- Automate provisioning, configuration, and deployment processes using Infrastructure as
 Code (IaC) principles.

2. CI/CD Pipeline Management:

- Set up and maintain CI/CD pipelines using tools like Jenkins, GitLab CI, Azure DevOps, or CircleCI to automate the building, testing, and deployment of applications.
- Monitor and improve the performance, speed, and reliability of pipelines to ensure efficient delivery.

3. Containerization and Orchestration:

- Build, manage, and optimize containerized environments using Docker and orchestration tools such as Kubernetes.
- Ensure containers are scalable, secure, and aligned with best practices for application deployment.

4. Monitoring and Incident Management:

- Implement and maintain monitoring solutions for infrastructure and application performance using tools like Prometheus, Grafana, ELK Stack, or Datadog.
- Develop incident response strategies, ensuring timely alerts, root cause analysis, and resolution of infrastructure and application issues.

5. Collaboration with Development Teams:

- Work closely with software developers to ensure that development environments mirror production environments, and that the transition between development and production is seamless
- Assist in resolving issues related to performance, reliability, and security during the software development lifecycle.

6. Security and Compliance:

- Ensure security best practices are integrated into the DevOps process, including implementing robust access controls, secret management, and automated vulnerability scans
- Maintain compliance with security standards (e.g., GDPR, ISO, SOC) and perform regular audits of the DevOps processes.

7. Performance Optimization:

Monitor resource usage, performance metrics, and infrastructure costs to optimize efficiency.



 Implement load balancing, caching, and auto-scaling solutions to improve system performance and resilience.

8. Backup and Disaster Recovery:

- Develop and maintain backup, disaster recovery, and business continuity plans for cloud and on-premise infrastructure.
- Regularly test and validate backup and recovery procedures to ensure data integrity and availability.

9. Continuous Improvement:

- Identify opportunities for improving processes and workflows, including reducing build times, deployment complexity, and response times.
- Stay updated on the latest DevOps practices, tools, and trends, and propose new ideas to improve infrastructure efficiency.

Qualifications:

- Bachelor's degree in Computer Science, Engineering, or related field.
- 3+ years of experience in DevOps or infrastructure automation.
- Hands-on experience with cloud platforms such as AWS, Azure, or Google Cloud.
- Proficiency in Infrastructure as Code (IaC) tools such as Terraform, Ansible, or CloudFormation.
- Strong knowledge of CI/CD pipeline tools such as Jenkins, GitLab CI, or Azure DevOps.
- Experience with containerization and orchestration tools (e.g., Docker, Kubernetes).
- Familiarity with monitoring and logging tools (e.g., Prometheus, ELK Stack, Grafana).
- Strong scripting and automation skills in languages such as Python, Bash, or PowerShell.
- Excellent troubleshooting and performance optimization skills.
- Knowledge of security best practices for DevOps, including access management, encryption, and automated security testing.
- Strong communication and collaboration skills, with the ability to work effectively in a team
 environment.

Job Type:

Full-time, Permanent

Job Location: India and UAE

Apply: https://forms.gle/3NbFkVuBfoJ4h6qFA

If you are a **DevOps Engineer** who thrives on automation, efficiency, and ensuring seamless software delivery, we would love to hear from you!



Job Description: Sales Executive

About Us:

WaysAhead Global Private Limited is a leading software development company specializing in Al/ML + BI, data analytics, Idea2MVP, web and mobile app development, ERP-based service development, and tech support. We are committed to delivering innovative solutions and exceptional service to our clients. We are seeking a dynamic and results-driven **Sales Executive** to join our team and drive growth by acquiring new clients and managing existing relationships.

Job Summary:

As a **Sales Executive**, you will be responsible for generating new business opportunities, managing client relationships, and achieving sales targets. You will work closely with the sales and marketing teams to develop and implement strategies that drive revenue growth and enhance customer satisfaction.

Key Responsibilities:

1. Lead Generation and Prospecting:

- o Identify and target potential clients through research, networking, and outreach.
- Generate leads and qualify prospects through phone calls, emails, and meetings.

2. Sales Strategy and Planning:

- Develop and execute sales strategies to achieve revenue targets and expand market presence.
- Create and deliver compelling sales presentations and proposals tailored to client needs.

3. Client Relationship Management:

- o Build and maintain strong, long-term relationships with clients.
- Understand client needs and provide customized solutions that address their requirements.

4. Sales Negotiation and Closing:

- Negotiate terms and pricing with clients to close sales and secure contracts.
- O Handle objections and address client concerns effectively to finalize deals.

5. Market Research and Analysis:

- o Stay informed about industry trends, competitor activities, and market conditions.
- Analyze market data and customer feedback to identify new opportunities and improve sales strategies.

6. Sales Reporting and Documentation:

- Maintain accurate records of sales activities, client interactions, and pipeline status using CRM tools.
- Prepare and present regular sales reports and forecasts to management.

7. Collaboration and Coordination:

- Work closely with the marketing team to align sales efforts with promotional campaigns and events.
- Collaborate with product and support teams to ensure client satisfaction and resolve any issues.

8. Continuous Improvement:

- o Stay updated on the latest sales techniques and industry best practices.
- Participate in training and development programs to enhance sales skills and product knowledge.

- Bachelor's degree in Business, Marketing, or a related field.
- 10+ years of experience in sales, preferably in the software or technology industry.
- Proven track record of achieving sales targets and driving revenue growth.
- Strong communication, negotiation, and presentation skills.
- Proficiency in CRM software and sales tools (e.g., Salesforce, HubSpot).



- Ability to build and maintain relationships with clients and stakeholders.
- Excellent problem-solving and organizational skills.
- Self-motivated, proactive, and results-oriented with a strong drive to succeed.

Full-time, Permanent

Job Location: India and UAE

Apply: https://forms.gle/3NbFkVuBfoJ4h6qFA

If you are a motivated **Sales Executive** with a passion for driving sales and building client relationships, we would love to hear from you!